

SUSCIN 'Meet the Buyers'

Bam Nuttall Ltd

Type of Business: Construction provider of engineering solutions for rail, roads, maritime, water, and land remediation

Companies we wish to meet: construction - ops and maintenance, environmental consultancy, civil engineering, waste disposal

Bruce Shaw/ M&S

Type of Business: Property and construction management

Companies we wish to meet: *details to be confirmed*

Defra

Type of Business: Government Department

Companies we wish to meet: Timber suppliers or suppliers of timber products

East Sussex Hospitals NHS Trust

Type of Business: NHS Hospital

Companies we wish to meet: Printing £250,000, Stationery £300,000, Office equipment £50,000, Waste management £200,000 Environmental Monitoring & Technologies, Office Supplies, Printing, Waste Management

Purchasing policy & useful Information: The supplies department within the East Sussex Hospitals NHS Trust aims to achieve the best value for money by buying to NHS guidelines. The current trust spend is approximately £36M with supplies contract controlling where contracts are placed for approximately half of this amount.

Ecovert FM

Type of Business: Facilities Management

Companies we wish to meet: Cleaning services, Cleaning supplies, Construction, Energy supply/maintenance, Facilities management, Food and drink, Furniture, Office supplies, Telecoms, Training, Uniforms/clothing, Waste disposal/management, Water efficiency

Elite Hotels

Type of Business: Hotel

Companies we wish to meet: Energy supply/maintenance, food and drink, IT hardware/software, office supplies, waste disposal/management, water efficiency

Interserve FM

Type of Business: Facilities Management

Companies we wish to meet: Water Efficiency Cleaning, Construction - Operations & Maintenance, Energy Maintenance, Food Provision/Catering, Uniforms/Corporatewear, Waste Disposal

Purchasing policy & useful Information: Interserve FM did not have a central procurement department, but following the acquisition of Maclellan in July 2006 and organisational restructure took the opportunity to establish a central procurement department. The objective being to leverage the buying power of the business which has previously been very fragmented and therefore diluted. With an excessive supplier database and preference for national supply agreements there is inevitably a period of consolidation and rationalisation although both innovation and sustainable practises are key factors and attractive factors in evaluating and improving the supply chain. Spend is circa £350M.

Isle of Wight Council

Type of Business: Local Authority

Companies we wish to meet: Construction – building and refit, construction – operations and maintenance, environmental consultancy, facilities management, IT hardware/software, professional services, telecommunications, training, waste disposal/management, water efficiency

Purchasing policy & useful Information: The Isle of Wight Council operates a devolved purchasing operation controlled by a central strategic team of professional buyers and contract managers. The Council spends approximately £80m of revenue and £40m capital each year on the goods, works and services associated with the operations of a Unitary Authority. As a public sector organisation the Council complies with the regulatory regime advertising all opportunities worth over £10k, and awarding all contracts on the basis of most economically advantageous offer. This allows for weighting to be given to environmental factors which may otherwise be omitted. The Council has launched the "Eco-Island" strategy for improving the social, economic and environmental sustainability of the Island. The strategy will build stronger, healthier communities with more opportunities for people to be involved in local life. Further information on this strategy can be found on: <http://www.eco-island.org.uk/>

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Lion Commercial Cleaning Limited

Type of Business: Cleaning contractions

Companies we wish to meet: Cleaning services, Cleaning supplies, Environmental consultancy, Facilities management, Office supplies, Waste disposal / management

Ministry of Defence

Type of Business: Defence

Companies we wish to meet: The MOD procures £16 billion worth of goods and services and products each year for the UK's armed forces.

Purchasing policy and useful information:

The Defence Suppliers Service (DSS) is the main focal point for both U.K and overseas companies, whether large, small or medium sized companies, who wish to supply goods, services or products to the UK MOD in a prime or sub contract capacity for general purchasing requirements.

Portfolio Partners LLP

Type of Business:

Companies we wish to meet: food and drink

Reliance FM

Type of Business: Facilities Management

Companies we wish to meet: cleaning services and supplies, construction, environmental consultancy, events/venues, food and drink, furniture, IT hardware/software, office supplies, print, training, uniforms/clothing, waste disposal/management, water efficiency

Skanska Rashleigh Weatherfoil Ltd

Type of Business: M&E Maintenance

Companies we wish to meet: details to be confirmed

Sodexo

Type of Business: Food and facilities management

Companies we wish to meet: cleaning supplies, office supplies, training, uniforms/clothing

Stannah Stairlifts

Type of Business: Stairlift manufacturers

Companies we wish to meet: cleaning services, energy supply maintenance, facilities management, IT hardware/software, office supplies, packaging, uniforms/clothing, waste disposal/management

Sussex Partnership NHS Foundation Trust

Companies we wish to meet: Local food and drink - meat, dairy, vegetables etc

The United Reformed Church

Type of Business: Church / Charity

Companies we wish to meet: Cleaning supplies, Office supplies, Environmental consultancy, Facilities Management , Waste disposal/ management

VT Group Plc

Type of Business: Shipbuilding & Marine Products

Companies we wish to meet: Construction - ops and maintenance, energy supply and maintenance, environmental consultancy, facilities management, IT hardware/software, office supplies, print, professional services, training

For more information or to book meetings with any of the above buyers, please call Charlotte on 0207 700 0008 or email charlotte@actionsustainability.com